

BUY

Queensland first

Serving up support for local food and beverages

Guidance for government buyers

Backing Queensland businesses and jobs through food and beverage procurement

The *Buy Queensland first* approach to procurement puts Queenslanders first, ensuring tax payer dollars are spent to support local businesses and jobs.

As a government buyer, you're already looking for opportunities for Queensland businesses to supply to government using the local benefits test.

How you can prioritise *Buy Queensland first*

The Queensland Procurement Policy sets out the government's commitment to prioritise *Buy Queensland first* for food and beverages made, grown or produced in Queensland. You should do this when releasing tenders, establishing standing offer arrangements and awarding contracts for food and beverage procurement, including functions and events. You should also refer to the Queensland Government Food and Beverage Supplier Directory to help identify potential suppliers.



Banana grower Frank Sciacca, Boogan © Eco Bananas



Fullerton Farms, Beerwah © Department of Housing and Public Works



Spicers Peak Lodge, Maryvale © Tourism and Events Queensland



© Skybury Coffee, Mareeba

Suppliers to the Queensland Government should provide food and beverages that are either:

- grown in Queensland – all ingredients are grown in Queensland, or
- made in Queensland – all products underwent their last substantial transformation in Queensland, or
- produced in Queensland – all significant ingredients were grown or otherwise wholly obtained in Queensland, and all (or virtually all) of its processing occurred here.

Due to the wide range of food and beverage purchases across our state each year, there are everyday opportunities to support local jobs and businesses by prioritising Queensland food and beverages. By identifying and planning for these opportunities, we will:

- ensure Queensland food and beverages are used, unless impractical, and
- ensure suppliers (such as caterers or event organisers) partner with Queensland food and beverage suppliers.

Benefits

By purchasing Queensland food and beverages, you support local businesses and jobs. Localising the supply chain also means you reduce transport and therefore reduce your carbon footprint and support regional Queensland.

Queensland Government Food and Beverage Supplier Directory

The Queensland Government Food and Beverage Supplier Directory lists food and beverage businesses that support Queensland jobs.

You can use the directory to find food and beverage suppliers that have a physical presence in Queensland and employ a local workforce.

By sourcing produce made, grown or produced in Queensland, you're not only supporting jobs, but local farmers and businesses as well.

To help promote Queensland's locally grown and produced food and beverages, the directory is also available to the public.

You can support the launch by encouraging suppliers to register online at qld.gov.au/buyqueensland.

All registrations to the directory are assessed against a range of criteria and vetted by a panel of industry experts.

 access the directory at qld.gov.au/buyqueensland

 Contact us at foodandbeverage@hpw.qld.gov.au

 #BuyQld #GoLocalQld #eatQld



Queensland Government



Examples– how you can *Buy Queensland first*

Example 1: Routine purchasing

You are organising morning tea for a community stakeholder roundtable of 12 people. This presents an opportunity to purchase Queensland food and beverages. Previously you have used a catering company nearby and familiar to you, but you are uncertain where their food is sourced.

As the Queensland Government wants you to start a conversation about Queensland food and beverages, you ask your local catering company where and how they source their produce, and request options to increase the amount of Queensland food and beverages at your morning tea.

Example 2: Functions and events

You are organising an awards ceremony that includes a three-course dinner and non-alcoholic beverages at a venue to hold 400 people. A tender process is required to source the event package.

To support *Buy Queensland first*, you include tendering requirements for caterers to demonstrate how they will supply Queensland food and beverages. This includes providing a breakdown of food and beverages that are grown, made or produced in Queensland. The evaluation process also includes weighted criteria to prioritise the use of Queensland food and beverages.

Example 3: Venue arrangements

As part of a project to construct and operate a large Queensland Government venue, you are planning to tender for the ongoing venue catering services. The venue will host future events and draw large crowds, providing an opportunity to create ongoing opportunities to showcase Queensland food and beverages.

This is a significant procurement, so you incorporate consideration of local jobs and local supply chains into your local benefits test. You also specify a mandatory evaluation criterion that at least 80 per cent of all food and beverages supplied must be grown, made or produced in Queensland.

Example 4: Food and beverage standing offer arrangements

A standing offer arrangement (SOA) for the procurement of food and food packaging is being established through an open tender. As this is a significant procurement, applying the local benefits test presents an opportunity to support local jobs and businesses by sourcing Queensland food and beverages. As part of your market research you discover that:

- local suppliers can source Queensland food and beverages
- there are several competitive and capable social enterprises in the market.

You decide to include the following weighted evaluation criteria in the tender documentation:

- percentage of food and beverages that are grown, made or produced in Queensland
- supply chain partnerships with Queensland food and beverage suppliers
- supply chain partnerships with local social enterprises.

Find out more

For more information on putting Queenslanders first when securing value for money, view the resources at:

 forgov.qld.gov.au/food-and-beverage-purchases



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